











# EXHIBITION GROUNDS PLAN HANNOVER MESSE

madeinitaly.gov.it













2

# CATALOGUE OF THE ITALIAN EXHIBITORS HALL 4 | BOOTH: E72

ITA – ITALIAN TRADE AGENCY	05
CNA - Italian Confederation of Craft Trades and Small- and Medium-Sized Enterprises	06
FEDERAZIONE ANIE	07
AGUZZOLI S.R.L.	
ALLEANTIA SRL	09
CELME SRL	10
EUROTECNO S.R.L.	11
FANDIS S.P.A.	12
LAMIPRESS S.R.L.	13
MECCANICA RIZZELLO S.R.L.	14
MIB S.R.L. SOCIETÀ BENEFIT	15
NGH S.R.L.	16
RETTIFICA TERRENI DI TERRENI FIORENZO & C. SNC	
TELMES S.R.L.	18
TESSARI LUIGI & C.SNC	19

# **Dear visitors**,

I am very pleased to welcome you at Hannover Messe 2024, world's leading trade fair for industrial technology and the most important international platform for all technologies related to industrial transformation, with outstanding innovations or unusual products.

The Italian Trade Agency will participate at Hannover Messe this year with 12 Italian exhibiting companies and in cooperation with Italian associations CNA and ANIE in Hall 4, island E72, where they will have the opportunity to present their products to an international trade audience. They include in particular industrial supply parts such as various mechanical, electrical and electronic components, hydraulic cylinders and units, as well as technology and automation solutions.

Trade relations between Germany and Italy have traditionally been solid.

As a matter of fact, Germany remains the main economic partner for Italy, both in terms of exports (74.6 billion Euro) and imports (89.7 billion Euro), with an overall partnership worth 164.3 billion Euro in 2023. The key sectors for the bilateral exchange, after chemical-pharmaceuticals, are vehicles (25.75 billion Euro), machinery (22.33 billion Euro), steel industry products (21.27 billion Euro) and electrotechnology and electronics (19.13 billion Euro).

I wish you a successful participation at Hannover Messe 2024 and fruitful new business prospects. For further questions please get in touch with our Berlin Office or our team at booth E72, we will be happy to provide you with any information and assistance you may require.

Yours sincerely,

Ferdinando Fiore

Director ICE Berlin Office



## TRADE AND INVESTMENT

# OPEN DOORS TO A WORLD OF OPPORTUNITIES

#### **HEADQUARTER:**

ICE – Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane Via Liszt, 21 00144 Roma, Italy Tel: +39 06 59921

meccanicaindustriale@ice.it

#### **BERLIN OFFICE:**

ITA – Italienische Agentur für Außenhandel Schlüterstraße 39 10629 Berlin, Germany Tel: +49 30 88 44 03 00 berlino@ice.it www.ice.it/en/markets/germany

ITA - Italian Trade Agency is the Governmental agency that supports the business development of Italian companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion, and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

ITA offices around the world are the ideal gateway for foreign enterprises willing to establish business relationship with Italian partners, from sourcing Italian products to investment opportunities in Italy. Through its international presence within the Italian diplomatic network, ITA operates together with business organizations and other public and private entities to provide coordinated support to businesses and Italian organisations involved in the globalisation process.

The German ITA office organizes numerous promotional events with Italian regions, provinces, manufacturer associations, chambers of commerce, private companies and collective pavilions at international trade fairs.

As the organizer of Italian pavillion at Hannover Messe 2024, ITA gives the opportunity for 12 Italian companies to showcase modern Italian technology.

Italian Trade Agency







www.ice.it

ITA – Italian Trade Agency in



@itatradeagency @itaberlin\_





### CNA

**Italian Confederation of Craft Trades** and Small- and Medium-Sized Enterprises

Piazza M. Armellini 9A, 00162 Rome Contact: Antonio Franceschini Tel: +39 06 441881

Email: internazionale@cna.it

www.cna.it

CNA, the Italian Confederation of Craft Trades and Small- and Medium-Sized Enterprises, has been representing the interests of craft companies, SMEs, and all forms of self-employed workers for over seventy years.

The mission of CNA is to enhance crafts and SMEs, acting as their partner for development, promoting economic and social development. This objective is pursued through a structured organization, a system of companies providing services and tailored consulting to enterprises. This modern structure provides its members with assistance, information and innovative solutions. Founded in 1946, the CNA - the Italian Confederation of Craft Trades and Small- and Medium-Sized Enterprises - has over 621,000 members who employ over 1.2 million people. The CNA represents artisans, business owners, professionals, the self-employed and small and micro businesses in the tourism, services and industrial sectors. The broad reach of the crafts industry, in both major cities and small municipalities, is reflected by the CNA's widespread presence: over 8500 workers at its 1100+ sites, 19 of which regional and 96 local.





#### FEDERAZIONE ANIE

Viale V. Lancetti 43, 20158 Milano Contact: Mariarosaria Fragasso

Tel: +39 02 32641

Email: internazionale@anie.it

www.anie.it

ANIEFederazione



@ANIE Fed



ANIE Federazione

Federazione ANIE, member of Confindustria, represents the Electrical Engineering and Electronic companies operating in Italy.

With over 1,100 member companies, the ANIE system supplies technologies for public and private infrastructures in strategic markets such as energy, transport, industry and building.

#### ANIE INDUSTRY FIGURES FOR 2022:

- · 93 billion Euros of total turnover
- 400,000 employees
- · 4% intra-mural R&D expenditure on total turnover



#### AGUZZOLI S.R.L.

Via Umbria 18, 42122 Reggio Emilia Contact: Claudio Armani Tel: +39 05 22516897 Email: aguzzolisrl@gmail.com www.aguzzolisrl.com



Aguzzoli srl

RELIABILITY, SPEED and EXPERTISE are all part of the mission of AGUZZOLI S.R.L., specialized in aluminium die casting, mould construction and precision die casting machining operations.

The company is proud to offer its customers a turnkey service, starting with support for the optimization of the aluminium part, construction, and building the mould in house.

Aguzzoli creates own cast alluminium products with the use of machines of 350-650 tons and is also able to produce from small to big sets of pieces. In addition to that it has its own precision mechanical processing that creates products to be used in the assembly line.

The firm has always been very interested in using the latest innovations in technology and is intent on achieving high standards of quality and workmanship, choosing to work with professionally qualified personnel, the latest machinery, and undertaking inspections throughout the production process. All operations at AGUZZOLI S.R.L. are organised according to a UNI EN ISO 9001:2015 certified quality management system so it can guarantee a uniform level of quality at all stages of production, also with the use of a 3D measuring machine and a Mitutoyo roughness tester, an X-ray inspection machine XE-S 160 HP-814 Gilardoni and an enlarger.







#### **ALLEANTIA SRL**

Via Tosco Romagnola 136, 56025 Pontedera

Contact: Pier Luigi Zenevre

Tel: +39 0509911933 Email: info@alleantia.com

www.alleantia.com







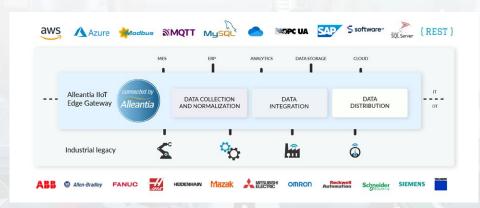
in Alleantia

The Plug&Play OT/IT Integration platform. Universal and zero coding Industrial IoT software for the connected shopfloors, connected products, connected supply chains, and for enabling new digital business models. 5000+ ready to use machine drivers, 21 integration API, rich Edge Intelligence delivering ready to use actionable information. Selected by 500+ industrial customers and 50+ Certified Partners in Manufacturing, Energy and other sectors for Digitalization of their assets, products and services. Mentioned in 4 Gartners' Hype Cycles 2023.

#### Presented products:

- IoT Edge Gateway: Plug&play IoT integration software for any industrial machinery, application and cloud service.
- Edge Intelligence: On-edge no-code development framework and ready to use micro-applications to analyze machines performances.
- IoT Service Hub: centralized management system for large scale IoT deployments.
- Trusted IoT: IoT information validation and certification through eIDAS-qualified digital trust.







#### **CELME SRL**

Via Cà Sordis 30-32, 36054 Montebello Vicentino

Contact: Cristiano Menti Tel: +39 0444 440254

Email: c.menti@celmetransformers.com

www.celmetransformers.com



**CELME Transformers** 

CELME is an Italian company designing and producing oil-insulated electrical transformers since 1964. The core business of the company is bespoke manufacturing. With a production range reaching 40 MVA and 145 KV insulation class, thousands of its transformers are installed in more than 70 countries.

The solutions of CELME comply with the most stringent technical specifications and precise certification such as UL, ANSI NEMA, IEEE, CSA, UL, ATEX, IECEx, RETIE, NAVAL REGULATIONS. The company is serving three main sectors:

- · Oil and Gas: Upstream, Midstream and Downstream, safe and hazardous area
- Industrial and Power Conversion: Hydrogen, MultiPulse and STATCOM transformers for specific working cycle and heavy loads
- Renewable: large utility scale, PV systems and for BESS (Battery Energy Storage System), with integrated solutions in skids and containers.

CELME is ISO9001, ISO140001 certified company.







#### **EUROTECNO S.R.L.**

Via Galvani 45. 48018 Faenza Contact: Giuliano Assirelli Tel: +39 0546 46949

Email: info@eurotecnofaenza.it www.eurotecnofaenza.it



**in** Eurotecno

Eurotecno S.r.l. is a metalworking company founded in 1998, which produces mechanical parts with CNC milling, turning and multitasking milling-turning machines. The company is located in Emilia-Romagna, more precisely in Faenza (RA) in the heart of the Italian motor valley.

Eurotecno works in various sectors: biomedical, electromedical, furniture and lighting, automotive, packaging, hydraulics, supports and mechanical dissipators for electronic and telecommunications boards, gasketing with CNC technology on machined or subcontracted parts with both IP and radio frequency sealing functions.

The operational staff has 38 employees and the production is equipped with horizontal, vertical and multitasking milling-turning CNC machining centers with up to 4 axes.







#### FANDIS S.P.A.

Via per Castelletto 69, 28040 Borgo Ticino Contact: Giovanni Contardi Tel: +39 0321 963232 Email: giovanni.contardi@fandis.com www.fandis.com



#### LAMIPRESS S.R.L.

Via Irma Bandiera 14/C. 40050 Monte San Pietro Contact: Francesca Emili Tel: +39 051969298 Email: iustsales@lamipress.it



in Lamipress Srl

www.lamipress.it



f lamipressbologna

Fandis is an international reference point for the development of temperature management systems for electrical control panels and low voltage energy control and distribution.

The company has always designed, produced, and marketed quality products for an increasingly demanding and selective B2B market, offering both a standard catalogue range and customised solutions. Fandis also benefits from its own in-house laboratory that conducts tests and performance

analysis to ensure the customers' purchase of reliable and high-performing products.

Fandis today, thanks to experience gained over many years of activity, represents a valuable partner, able to assist its customers with professionalism and work in synergy to offer technically valid solutions for the ventilation, air conditioning and heating of electrical panels, as well as for the regulation and monitoring of climatic conditions.





12

Since 1979, Lamipress has been producing customised mechanical components - SHEARED and DEEP DRAWN - for serial industrial products. Lamipress is a 4.0 company offering top quality, guaranteed and certified products at competitive prices.

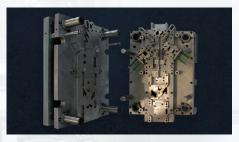
Thanks to its experience, the company offers a complete service:

- Dies design and manufacture
- Component production
- · Surface and heat treatment
- Packaging and shipping
- · Ordinary and extraordinary maintenance for the life of the die

Production batches range from 500 pcs, typical of the sampling phase, up to 500,000 pcs.

The quality/price ratio is guaranteed by minimising external machining and the advanced quality control system - fully traceable - which reduces scrap to 0.01%. Among its customers Lamipress counts Italian and foreign companies and multinationals in various sectors: agricultural machinery, construction, electromechanics, electronics, hydraulics, mechanics, mechatronics, robotics.







#### MECCANICA RIZZELLO S.R.L.

Via Miggiano snc, 73056 Taurisano Contact: Juri Rizzello / Lucia Rizzello Tel: +39 0833 622527 Email: commerciale@mecrizzello.it www.mecrizzello.it

Active from over 40 years Meccanica Rizzello S.r.l. has experience in turning and milling of mechanical components. The company got a specialization in producing different mechanical works, using sophisticated and high-tech numeric control machines (CNC).

The company is on the market with the production of hydraulic parts, including blocks, flanges, bushings, spacers, bolts, valve caps, hubs and fittings using different materials, such as the steel of all types and alloys. The best products are realized with steel 11SMnPb30.

The company works exclusively as subcontractor for third parties and produces high quality mechanical components according to the drawings provided by customers.

In the last five years we expanded our fleet machines with different spindles and transfer machines.

The company has also a Quality Control Room, supplied with the main equipment and devices, such as Machine for measuring three-dimensional polar coordinates, hardness, roughness tester, optical gauges etc.









#### MIB S.R.L. SOCIETÀ BENEFIT

Via Irma Bandiera 14/C, 40050 Monte San Pietro

Contact: Francesca Emili Tel: +39 051969298

Email: f.emili@mib40.com www.mechatronicsinbo.com



MIB srl - Mechatronics in Bologna



mib4.0mechinbo

MIB S.R.L. SOCIETÀ BENEFIT (MIB 4.0) designs and manufactures customised production lines and automation solutions as well as standardised machines for static and low cycle fatigue (LCF) testing – e.g. our MAS2-S, a machine specifically tailored to test medical implants and orthopaedic prostheses.

The company was born as a network of companies who have been in business since the 1950s in the Emilia Romagna Region, thus its competitiveness is based on:

- · Experience and Specialisation
- Integration of skills
- Flexibility
- · Problem-solving aptitude
- Customisation
- Cost saving: a complete service from co-engineering to prototyping and industrialisation

The main sectors MIB 4.0 works for are the medical and biomedical industry, electromechanics and electronics, industrial automation, robotics, mechatronics and vision systems. The company also has important partnerships with International Research Centres, University Laboratories (Bologna University) and International Centres for Development (CLUSTERS).







#### NGH S.R.L.

S.S. 106 Bis Zona Industriale 87064 Corigliano-Rossano Contact: La Pegna Carmine Tel: +39 0983851444 Email: commerciale@nghsrl.it www.nghsrl.it

newgenerationhydraulic

NGH srl-cilindri Oleodinamici

The NGH S.r.l. is specialized in manufacturing and marketing of hydraulic cylinders either standard or design, hydraulic power units, components for cylinders, commercializing of hoses and fittings at high pressure.

In addition, thanks to years of experience, NGH S.r.l. is able to offer a quality service and repair assistance.

The industrial side of the company is associated with an elevate crafts quality in assistance, in projecting and in building of any type of component in the hydraulic field.







### RETTIFICA TERRENI DI TERRENI FIORENZO & C. SNC

Via dell'Industria 8, 26020 Cappella Cantone

Contact: Sara Terreni Tel: +39 0374373366

Email: info@rettificaterreni.it

www.rettificaterreni.it

The company Rettifica Terreni & C. snc is a dynamic company with a lot of experience in the field of precision mechanical grinding.

Today the company is able to provide various types of processing, on materials such as steels and alloys, hard metals and ceramics. Rettifica Terreni works from internal to external grinding on centers and without centers, from tangential grinding to radius grinding, from complete special grinding of ceramic details with machinery and diamond tools exclusively dedicated to sphere grinding, in addition to lapping, to balancing and laser marking. The company is able to grind pieces with external diameters of up to 350 mm with a maximum length of 2000 mm; internal diameters from minimum 3 mm to maximum 300 mm for a length of 300 mm.

The company also supplies and processes small and medium-sized parts, in medium series batches, such as rings, bushes, bushings and rollers; shafts and pins; special berings; pistons; hydraulic details; chucks; punches; gears and guides in general.







#### TELMES S.R.L.

S.P. 231 SNC, 70026 Modugno Contact: Massimo De Stefano

Tel: +39 0805324669 Email: info@telmes.it

www.telmes-automation.com



telmes\_srl

telmes.quadrielettrici

The TELMES works on the switchboards production of electrical low and medium voltage, development of systems and control software and automation systems and the provision of complex and power equipment in low and medium voltage. With regard to the development and implementation of software and systems for automation and process control have been made, as well as numerous control systems, supervisory systems for machines and systems, monitoring systems and remote control in many different fields, however, obtaining particular expertise in the field of water treatment. The company has qualified its processes through the achievement of QUALITY CERTIFICATION 'UNI EN ISO 9001 - 14001 - 45001 in full compliance with the highest standards for sustainable development.







#### **TESSARI LUIGI & C.SNC**

Via Verona 1/F, 41012 Carpi Contact: Lara Borsari Tel: +39 059/662388

Email: lara@tessarirettifiche.it

www.rettificacomponentioleodinamici.it

The company specializes in precision mechanical grinding and hydraulic component manufacturing, in traditional and CNC precision grinding, turning, heat treatments, vibrofinishing and lapping. Its commitment to absolute precision and continuous pursuit of mechanical perfection sets up apart. It excels in precision grinding for small and micro-sized components, achieving tolerances as low as thousandths of a millimeter (0.001 mm).

Tessari has been a leading provider of precision mechanical grinding and hydraulic component manufacturing services for over 40 years.











#### **ROME HEADQUARTERS**

ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane Via Liszt, 21, 00144 Roma Tel: +39 06 59921 meccanicaindustriale@ice.it

#### **BERLIN OFFICE**

ITA - Italienische Agentur für Außenhandel Schlüterstraße 39, 10629 Berlin Tel: +49 30 88 44 03 00 berlino@ice.it









